

giz

German Development Cooperation
GIZ Country Office Ethiopia and Djibouti

To Whom It May Concern

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Date: 15.09.2021

Your reference
Our reference 83390437

Project title: GIZ- Private Sector Development Ethiopia
Project N°: 19.2310.1-001.00
Process N°: 83390437
Country: Ethiopia, Addis Ababa

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH

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Tanja Gönner (Chair)
Ingrid-Gabriela Hoven
Thorsten Schäfer-Gümbel

Commerzbank AG Frankfurt am Main
BIC (SWIFT): COBADEFFXXX
IBAN: DE45 5004 0000 0588 9555 00

Dear Sir/Madam,

We intend to award a contract for the following project activity
Commissioned by the German Federal Ministry for Economic
Cooperation (BMZ):

**To conduct Analysis of Business Advisory Services in Ethiopia,
Identify and Classify Business Service Providers and Support
in implementation of BDS Voucher Scheme.**

Should you be interested in implementing the tasks according to the
ToR, we request you to submit an original bid to arrive at GIZ Country
Office latest by **September 20, 2021, 04:30pm**. Please submit your
bid to GIZ Country Office, Reception Desk whose address is the
following:

**GIZ Country Office, Kazanchis, Bloom Tower 9th Floor
Nearby Jupiter Hotel
P.O.Box 100009, Addis Ababa, Ethiopia**

Bids are to be submitted using the two-envelope procedure; i.e.
Technical Proposal and Financial Offer. (Hence, we request that to
submit your Technical & Financial proposals in separate sealed
envelope.

Please state the following while bid submission;

The two envelopes for the Technical and Financial Proposal for bid, should be wrapped up in one envelope and marked;

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All copies of the bid must be submitted in hard copy using the above referred addresses, **(See page 1)**. No remuneration will be paid by GIZ for preparing the bid.

Subsequent corrections or modifications to the bid can be submitted until the deadline for submission and must be made in the same form as the bid and marked with the additional word of **“Correction”**.

The bid must be based on the General Terms and Conditions of Contract ('Terms and Conditions local', Annex 3) for supplying services and work on behalf of the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH. In the event of an award of contract, they will become an integral part of the contract. The bidder's general terms and conditions of business or payment do not apply.

If you are forming a bidding consortium or association, the bid must show who the members are and how the work is divided between them. Specifically, all members must name the lead member and authorize this member to represent the association and to receive payments on behalf of the other members. The members must also acknowledge joint and several liabilities for performing the contract. A corresponding written authorization must be attached to the bid.

Content of the technical offer

The technical offer submitted must contain a detailed methodological concept in accordance with the Terms of Reference (ToR) which allows technical evaluation in terms of the objective of the measure.

The offer shall be submitted in the language of the tender documents.

The technical offer may not include any price information. Non-compliance may result in your bid not being considered.

Content of the price offer

The price offer must contain the fee as stated on the Terms of Reference (ToR) in local currency (ETB). Please see the attached Terms of Reference for details of the quantities required.

Please calculate your prices on a net basis.

Evaluation of Offer

After the final technical evaluation (cf. Assessment Grid for the Technical Evaluation of Bids, Annex 2), only the price offers of bids with at least 500 points will be opened and evaluated. Technical offers below 500 points will be considered as technical not acceptable. The technical offer has a weighting of 70%, the price offers 30%.

The evaluation of the bids is scheduled to be completed by **Friday 24 September 2021**.

The final result is an overall ranking, headed by the most economical bid. Contract negotiations will be initiated on the basis of this overall ranking.

Commencement of work

The work is scheduled to commence on **01.10. 2021**. Your bid is binding until that date. If you do not receive an order in writing until that date, your bid has not been accepted. You shall not receive separate notice to this effect.

Yours truly,

Contract Officer

Contract Officer

Annexes:

1. Terms of Reference (ToR)
2. Assessment Grid for the Technical Evaluation of Bids
3. Price offer sheet
4. Local General Terms and Conditions

