

Grid for the assessment of technical bids for contracts above the EU threshold

Officer responsible for the commission:	Aregash Asfaw (AV)	Project:	Private Sector Development in Ethiopia (PSDE)	Processing number:	19.1210.1-001.00
Assessor:		Services put out to tender:	Analysis of the Business Development Service (BDS) market (Output 4)	Transaction number:	
Version (Delete as appropriate):					Tenderers 1 to 5 of 10

		Enter tenderer 1		Enter tenderer 2		Enter tenderer 3		Enter tenderer 4		Enter tenderer 5	
(1) Criterion	(2) Weighting in %	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)	(3) Points (max.10)	(4) Assessment (2)x(3)
1	Assessment of technical-methodological design										
1.1	Strategy										
1.1.1	Interpretation of the objectives in the ToRs, critical examination of tasks	3%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.1.2	Description and justification of the contractor's strategy for delivering the services put out to tender	5%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interim total 1.1		8%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.2	Cooperation										
1.2.1	Presentation and interaction between the relevant actors in the contractor's area of responsibility	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.2.2	Strategy for establishing cooperation and then cooperating with the relevant actors	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interim total 1.2		0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.3	Steering structure										
1.3.1	Approach and procedure for steering the measures with the project partners	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.3.2	Description of contractor's contribution to results monitoring and the associated challenges	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interim total 1.3		0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.4	Processes										
1.4.1	Presentation and explanation of the implementation plan: work steps, milestones, schedule	4%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.4.2	Presentation and explanation of the integration of the partner contributions	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interim total 1.4		4%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.5	Learning and innovation										
1.5.1	Contractor's contribution to knowledge management at the partner and at GIZ	3%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.5.2	Presentation and explanation of the measures undertaken by the contractor to promote scaling-up effects	3%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interim total 1.5		6%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.6	Project management of the contractor										
1.6.1	Approach and procedure for coordination with/in GIZ project	3%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.6.2	Personnel assignment plan (who, when, what work steps) incl. explanation and specification of expert months	4%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

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1.6.3	Contractor's backstopping strategy (incl. CVs of the technical and administrative backstopper)			0.0		0.0		0.0		0.0		0.0
Interim total 1.6		7%		0.0		0.0		0.0		0.0		0.0
1.7	Sustainability requirements			0.0		0.0		0.0		0.0		0.0
1.8	Further requirements	5%		0.0		0.0		0.0		0.0		0.0
Total 1		30%		0.0		0.0		0.0		0.0		0.0
2	Assessment of proposed staff											
2.1	Expert 1 (in accordance with ToR provisions/criteria)											
2.1.1	- Qualifications	5%		0.0		0.0		0.0		0.0		0.0
2.1.2	- Language	3%		0.0		0.0		0.0		0.0		0.0
2.1.3	- General professional experience	8%		0.0		0.0		0.0		0.0		0.0
2.1.4	- Specific professional experience	8%		0.0		0.0		0.0		0.0		0.0
2.1.5	- Leadership/management experience			0.0		0.0		0.0		0.0		0.0
2.1.6	- Regional experience			0.0		0.0		0.0		0.0		0.0
2.1.7	- Development cooperation experience	3%		0.0		0.0		0.0		0.0		0.0
2.1.8	- Other	8%		0.0		0.0		0.0		0.0		0.0
Interim total 2.1		35%		0.0		0.0		0.0		0.0		0.0
2.2	Expert 2 (in accordance with ToR provisions/criteria)											
2.2.1	- Qualifications	5%		0.0		0.0		0.0		0.0		0.0
2.2.2	- Language	3%		0.0		0.0		0.0		0.0		0.0
2.2.3	- General professional experience	8%		0.0		0.0		0.0		0.0		0.0
2.2.4	- Specific professional experience	8%		0.0		0.0		0.0		0.0		0.0
2.2.5	- Leadership/management experience			0.0		0.0		0.0		0.0		0.0
2.2.6	- Regional experience			0.0		0.0		0.0		0.0		0.0
2.2.7	- Development cooperation experience	3%		0.0		0.0		0.0		0.0		0.0
2.2.8	- Other	8%		0.0		0.0		0.0		0.0		0.0
Interim total 2.2		35%		0.0		0.0		0.0		0.0		0.0
2.3	Expert 3 (in accordance with ToR provisions/criteria)											
2.3.1	- Qualifications			0.0		0.0		0.0		0.0		0.0
2.3.2	- Language			0.0		0.0		0.0		0.0		0.0
2.3.3	- General professional experience			0.0		0.0		0.0		0.0		0.0
2.3.4	- Specific professional experience			0.0		0.0		0.0		0.0		0.0
2.3.5	- Leadership/management experience			0.0		0.0		0.0		0.0		0.0
2.3.6	- Regional experience			0.0		0.0		0.0		0.0		0.0
2.3.7	- Development cooperation experience			0.0		0.0		0.0		0.0		0.0
2.3.8	- Other			0.0		0.0		0.0		0.0		0.0

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Interim total 2.3	0%		0.0		0.0		0.0		0.0		0.0
2.4 Expert 4 (in accordance with ToR provisions/criteria)											
2.4.1 - Qualifications			0.0		0.0		0.0		0.0		0.0
2.4.2 - Language			0.0		0.0		0.0		0.0		0.0
2.4.3 - General professional experience			0.0		0.0		0.0		0.0		0.0
2.4.4 - Specific professional experience			0.0		0.0		0.0		0.0		0.0
2.4.5 - Leadership/management experience			0.0		0.0		0.0		0.0		0.0
2.4.6 - Regional experience			0.0		0.0		0.0		0.0		0.0
2.4.7 - Development cooperation experience			0.0		0.0		0.0		0.0		0.0
2.4.8 - Other			0.0		0.0		0.0		0.0		0.0
Interim total 2.4	0%		0.0		0.0		0.0		0.0		0.0
2.5 Expert 5 (in accordance with ToR provisions/criteria)											
2.5.1 - Qualifications			0.0		0.0		0.0		0.0		0.0
2.5.2 - Language			0.0		0.0		0.0		0.0		0.0
2.5.3 - General professional experience			0.0		0.0		0.0		0.0		0.0
2.5.4 - Specific professional experience			0.0		0.0		0.0		0.0		0.0
2.5.5 - Leadership/management experience			0.0		0.0		0.0		0.0		0.0
2.5.6 - Regional experience			0.0		0.0		0.0		0.0		0.0
2.5.7 - Development cooperation experience			0.0		0.0		0.0		0.0		0.0
2.5.8 - Other			0.0		0.0		0.0		0.0		0.0
Interim total 2.5	0%		0.0		0.0		0.0		0.0		0.0
2.6 Expert 6 (in accordance with ToR provisions/criteria)											
2.6.1 - Qualifications	0%		0.0		0.0		0.0		0.0		0.0
2.6.2 - Language	0%		0.0		0.0		0.0		0.0		0.0
2.6.3 - General professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.6.4 - Specific professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.6.5 - Leadership/management experience	0%		0.0		0.0		0.0		0.0		0.0
2.6.6 - Regional experience	0%		0.0		0.0		0.0		0.0		0.0
2.6.7 - Development cooperation experience	0%		0.0		0.0		0.0		0.0		0.0
2.6.8 - Other	0%		0.0		0.0		0.0		0.0		0.0
Interim total 2.6	0%		0.0		0.0		0.0		0.0		0.0
2.7 Expert 7 (in accordance with ToR provisions/criteria)											
2.7.1 - Qualifications	0%		0.0		0.0		0.0		0.0		0.0
2.7.2 - Language	0%		0.0		0.0		0.0		0.0		0.0
2.7.3 - General professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.7.4 - Specific professional experience	0%		0.0		0.0		0.0		0.0		0.0

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2.7.5	- Leadership/management experience	0%		0.0		0.0		0.0		0.0		0.0
2.7.6	- Regional experience	0%		0.0		0.0		0.0		0.0		0.0
2.7.7	- Development cooperation experience	0%		0.0		0.0		0.0		0.0		0.0
2.7.8	- Other	0%		0.0		0.0		0.0		0.0		0.0
Interim total 2.7		0%		0.0		0.0		0.0		0.0		0.0
2.8	Expert 8 (in accordance with ToR provisions/criteria)											
2.8.1	- Qualifications	0%		0.0		0.0		0.0		0.0		0.0
2.8.2	- Language	0%		0.0		0.0		0.0		0.0		0.0
2.8.3	- General professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.8.4	- Specific professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.8.5	- Leadership/management experience	0%		0.0		0.0		0.0		0.0		0.0
2.8.6	- Regional experience	0%		0.0		0.0		0.0		0.0		0.0
2.8.7	- Development cooperation experience	0%		0.0		0.0		0.0		0.0		0.0
2.8.8	- Other	0%		0.0		0.0		0.0		0.0		0.0
Interim total 2.8		0%		0.0		0.0		0.0		0.0		0.0
2.9	Expert 9 (in accordance with ToR provisions/criteria)											
2.9.1	- Qualifications	0%		0.0		0.0		0.0		0.0		0.0
2.9.2	- Language	0%		0.0		0.0		0.0		0.0		0.0
2.9.3	- General professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.9.4	- Specific professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.9.5	- Leadership/management experience	0%		0.0		0.0		0.0		0.0		0.0
2.9.6	- Regional experience	0%		0.0		0.0		0.0		0.0		0.0
2.9.7	- Development cooperation experience	0%		0.0		0.0		0.0		0.0		0.0
2.9.8	- Other	0%		0.0		0.0		0.0		0.0		0.0
Interim total 2.9		0%		0.0		0.0		0.0		0.0		0.0
2.10	Expert 10 (in accordance with ToR provisions/criteria)											
2.10.1	- Qualifications	0%		0.0		0.0		0.0		0.0		0.0
2.10.2	- Language	0%		0.0		0.0		0.0		0.0		0.0
2.10.3	- General professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.10.4	- Specific professional experience	0%		0.0		0.0		0.0		0.0		0.0
2.10.5	- Leadership/management experience	0%		0.0		0.0		0.0		0.0		0.0
2.10.6	- Regional experience	0%		0.0		0.0		0.0		0.0		0.0
2.10.7	- Development cooperation experience	0%		0.0		0.0		0.0		0.0		0.0
2.10.8	- Other	0%		0.0		0.0		0.0		0.0		0.0
Interim total 2.10		0%		0.0		0.0		0.0		0.0		0.0

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2.11	Assessment of proposed personnel for non-specified positions (provided permissible under ToRs)										
2.11.1	Composition and sufficient assignment duration of the team in order to perform the tasks specified in the <u>schedule and personnel assignment plan</u>	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.11.2	Qualifications and sufficient assignment duration of the team (professional experience and other specific experience) in order to process theme 1	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
2.11.3	Qualifications and sufficient assignment duration of the team (professional experience and other specific experience) in order to process theme 2	0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interim total 2.11		0%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total 2		70%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Overall total 1 + 2		100%	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Assessment in %			0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Ranking			1	1	1	1	1	1	1	1	1

I hereby declare that I completed this assessment independently, to the best of my knowledge and in good faith.

Date, name