

Call for tender
Supply of Silica Sand and Limestone

Latest date to respond to the tender
15/08/2021

Preamble

The content of this document, as well as all information and documents related to this invitation to tender (hereinafter referred to as "Invitation to tender") must be treated as strictly confidential. The content of this document should not be used for purposes other

than the response to this Invitation to Tender; it must only be disclosed to third parties with the prior written consent of SG WEBER MANUFACTURING PLC (ETHIOPIA) subject to a written confidentiality agreement from the third party recipient. SG WEBER MANUFACTURING PLC (ETHIOPIA) can request the return or destruction of the documents constituting the Tender at any time.

If you do not agree to these terms, please return to the sender or immediately destroy any documents or files that you have received.

SG WEBER MANUFACTURING PLC (ETHIOPIA) will treat all offers confidentially and will not reveal them to a third party who can identify the source of the information provided.

This Invitation to tender does not constitute a contract proposal from SG WEBER MANUFACTURING PLC (ETHIOPIA) but presents itself as the definition of specific needs and an invitation to submit an offer meeting these needs. The issuance of this Invitation to tender, the preparation and submission of an offer from the company Invited (hereinafter "Invited Company") and, subsequently, the receipt and evaluation of the offers by SG WEBER MANUFACTURING PLC (ETHIOPIA) does not commit it to award a contract to one of the Invited Companies.

However, by submitting an offer, the Invited Company accepts that any document referring to its offer is included in a subsequent contractual agreement with SG WEBER MANUFACTURING PLC (ETHIOPIA) which will be supplied by SG Weber Manufacturing PLC (ETHIOPIA) to the selected company.

In the event that the Invited Company decides not to submit an offer, we ask the Invited Company to destroy all the computer files associated with this documentation.

1) GENERAL PRESENTATION AND CONTEXT

Introduction

SG WEBER MANUFACTURING PLC (ETHIOPIA) is a green field project based in Ethiopia to manufacture mortar products.

SG WEBER MANUFACTURING PLC (ETHIOPIA) is part of Saint Gobain Group.

Objectives of the tendering process:

This Invitation to tender will enable us to identify the companies capable of meeting the needs of SG WEBER MANUFACTURING PLC (ETHIOPIA) in accordance with the specifications attached (Annex 1).

Selection criteria:

The selection of the supplier will be done according to the elements demonstrating the ability of the Invited Company to provide the items or/and services at the best cost, while bringing to the highest level the quality, flexibility and professionalism offered.

The quality of the submitted file will be evaluated according to the criteria defined below:

- The quality of the offer (complete detailed offer, respect of deadlines, professionalism..),
- Ability to provide technically satisfactory item and/or services,
- Prompt response and support for after sales service
- Price competitiveness based on the best total cost,

If you have any questions or need further clarification do not hesitate to contact us.

Your contacts:

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Selamawit Beyene Tel +251 (0) 115574209

Selamawit.Beyene@saint-gobain.com

INSTRUCTIONS TO ANSWER THE CALL FOR TENDERS

A. General instructions

The sender of the first email you will receive will be in the name of SG WEBER MANUFACTURING PLC (ETHIOPIA)'s buyer as follows:
Alhadi Maru (alhadi.maru@saint-gobain.com)

B. Description of the items and/or services

Read the specifications attached (Annexs 1)

C. Respond to the call for tender

Option 1: Printed and sealed technical and financial proposal at our office address

Saint-Gobain Weber Manufacturing PLC

Subcity: Kirkos Woreda

Black Gold Building Office Number 401

Addis Ababa, Ethiopia

Option 2: Offers received by email will be taken into account.

Alhadi.maru@saint-gobain.com / Selamawit.Beyene@saint-gobain.com

D. Respect the deadlines

No offer can be submitted after the date mentioned in the above schedule point 3 "Deadline for receipt of the offer from the Invited Company".

E. Validation of the documents constituting the answer to the invitation to tender

The response to the Invitation to Tender will be taken into account by SG WEBER MANUFACTURING PLC (ETHIOPIA) only if the consultation file submitted by the Invited Company to SG WEBER MANUFACTURING PLC (ETHIOPIA) is complete.

In addition to the documents requested in the Tender Specifications, the Invited Company will send in its tender response file, the following documents:

- o Business License
- o Tax Identification Number
- o Vat Registration Certificate

Modification or révocation of the offer by the Invited Company

Prior to the deadline for responding to the invitation to tender indicated in Article 1.E), the Invited Company may, after written notification to SG WEBER MANUFACTURING PLC (ETHIOPIA) by a duly authorized person, modify or revoke its offer.

Return of documents communicated by the Invited Company

SG WEBER MANUFACTURING PLC (ETHIOPIA) does not make any commitment to return the documents sent by the Invited Company as part of its response to the Invitation to Tender.

Costs of answer to the tender

The costs for preparing the response to the Invitation to Tender will be borne by the Invited Company and cannot be billed to SG WEBER MANUFACTURING PLC (ETHIOPIA) regardless of the outcome of the Call for tender.

Period of validity of the offer

The offer issued by the Invited Company must be valid for a minimum period of 6 months from the deadline for receipt of the offers indicated in the above schedule

ANNEX 1 : Spécifications

Scope of the work:

Supply of the Silica Sand:

Silica Sand is our key raw material for our production process. Therefore, the supply of Silica Sand should always meet our below technical specification.

1. Full specification of Silica Sand (medium: 0,1 to 1,2mm)

Size Distribution:

- Size Distribution should be between 0.160 mm - 0.315 mm.
- It should be dry sand with no moisture (>0.2%)

Size distribution (%)	
> 1,250	0 to 1%
0,630	0 to 5%
0,315	40 to 65%
0,160	25 to 45%
0,080	0 to 20%
Low	0 to 5%
Moisture content	Moisture content < 0,2%

Additional notes

- To size grains, is important not to have many coarse particles (maximum 10% above 0,6mm) otherwise products will be too rough and very different from exists in the market in workability perception.
- Moisture content : 0,2% is the ideal situation ; until 0,5% still possible to work.

Supply of the limestone:

Limestone is our key raw material for our production process. Therefore, the supply of limestone should always meet our below technical specification.

2. Full specification of limestone

- Size Distribution should be less than 0.08 mm
- The Impurity of calcium carbonate should be greater than 99% & the content of free calcium oxide (CaO) should be less than <0.1%.
- The moisture content should be <0.2%

Size distribution

Sieve Size (mm)	Acceptance.
1,250	0%
0,630	0 %
0,315	<0.5%
0,160	<0.5%
0,080	<5%
Bottom	<94%
Moisture content	Moisture content < 0,2%

Additional notes.

- Moisture content : 0,2% is the ideal situation ; until 0,5% still possible to work.

Incoterm on Supply of the Silica Sand and Limestone:

The supply of Silica Sand should be to Delivery at Place (DAP) to our warehouse located in Tulefa, Hagermariam (Debreberhan Road – 10 KM before reaching Sheno).

Volume of Purchase:

- The supply of Silica Sand is continuous through-out the year with expected volume of 6,000 tons per annum (100-130 tons per week).
- The supply of Limestone is continuous through-out the year with expected volume of 1,800 tons per annum (30-35 tons per week).

Time Schedule:

Saint Gobain Weber (Ethiopia) is keen to time schedule. The company will place order monthly with a weekly delivery schedule.