



Request for Proposals (Ref.No. SP/006/2021)
Implementation of School WASH Infrastructure Activities in Bahir Dar
January 2022 – December 2023

Background

Splash is a non-profit organization that designs child-focused water, sanitation, hygiene (WASH) and menstrual health solutions with governments in some of the world's largest low-resource cities. Splash improves WASH infrastructure in schools through installation of water filtration systems, water storage, and child-friendly drinking and handwashing stations. We engage school leaders, parents, teachers, janitors, and student hygiene clubs to promote healthy WASH behaviors and strengthen school-based menstrual health services. We are focused on reaching 100% of government schools in two major cities: Addis Ababa, Ethiopia and Kolkata, India. In 2022, Splash will commence implementation of Project WISE (WASH in Schools for Everyone) in all government primary and secondary schools in Bahir Dar, Ethiopia. We are seeking a partner to implement the infrastructure components of our intervention, including conduction of technical walk throughs; installation of water storage, filtration systems, handwashing and drinking water stations, and design and rehabilitation of school sanitation facilities, in collaboration with local government.

Scope of Work

The selected organization will be responsible for implementing all Project WISE infrastructure activities in approximately 56 public schools serving 90,000 students and 2500 staff members in Bahir Dar. See *Project WISE School Intervention Phases* and [our website](#) for more information. This scope of work is to be completed by 31 December 2023. The maximum budget for this scope of work is **ETB 66,000,000**.

Deliverables

- Completion of all Project WISE infrastructure activities in participating schools
- Bi-weekly written progress updates, including collation of key output data
- Final written report summarizing successes, challenges, and lessons learned



Prerequisites

- The organization should have experience leading design and implementation of WASH infrastructure in low resource settings, including Operations & Maintenance experience
- The organization should have the ability to manage all international and domestic procurement, logistics, and warehousing required for the project. The organization will be required to comply with Splash's child safeguarding and occupational safety and health guidelines
- Applicants must have a presence in Amhara Region
- Experience with international development/NGO clients required
- Experience engaging local governmental and non-governmental stakeholders in Ethiopia required
- The organization must be responsible for the quality of the work of any subcontractors employed for this project

Proposal Requirements

Applicants are invited to submit a proposal that includes a technical narrative and budget for the full scope of work (maximum five pages). The implementing partner will not be required to build or pay for stations and filters. The proposal should, however, include support for procurement and inventory management.

Please include the following:

- Profile of relevant experience and related work
- Detailed budget
- Profile of relevant qualifications, similar clients
- Biographies of proposed consulting team members and any relevant subcontractors

Response Guidelines

Proposals should be submitted to Sara Jacobson (sara@splash.org) with the subject line: Implementation of WASH Infrastructure Intervention in Bahir Dar (organization name). The deadline for applications is **30 September 2021**. Applicants are advised to send files in commonly recognized MS formats. A hard copy of the proposal should not be sent. Proposals should include information specific to accomplishing the scope of work. Applicants will be notified of Splash's decision by email. Final award is subject to the terms and conditions included in this solicitation, as well as successful final negotiations of all applicable terms and conditions affecting this work.

**Terms and Conditions**

Splash reserves the right to reject any and all bids received in response to this solicitation and is in no way bound to accept any proposal. Information provided by Splash as part of this solicitation must be treated as confidential. If any information is inappropriately released, Splash will seek appropriate remedies as allowed. Likewise, proposals, discussions, and all information received by Splash in response to this solicitation will be held as strictly confidential.

Applicants must disclose any actual or potential conflicts of interest. Conflicts of interest may be present if there is a personal relationship with a Splash staff member that constitutes a significant financial interest, board memberships, or other employment. Contacting third parties involved in the project, the review panel, or any other party may be considered a conflict of interest and may result in disqualification of the proposal.

Acceptance of a proposal does not imply acceptance of its terms and conditions. Splash reserves the option to negotiate on the final terms and conditions; we reserve the right to negotiate the substance of the finalists' proposals, as well as the option of accepting partial components of a proposal, if appropriate.



PROJECT WISE: WASH IN SCHOOLS FOR EVERYONE

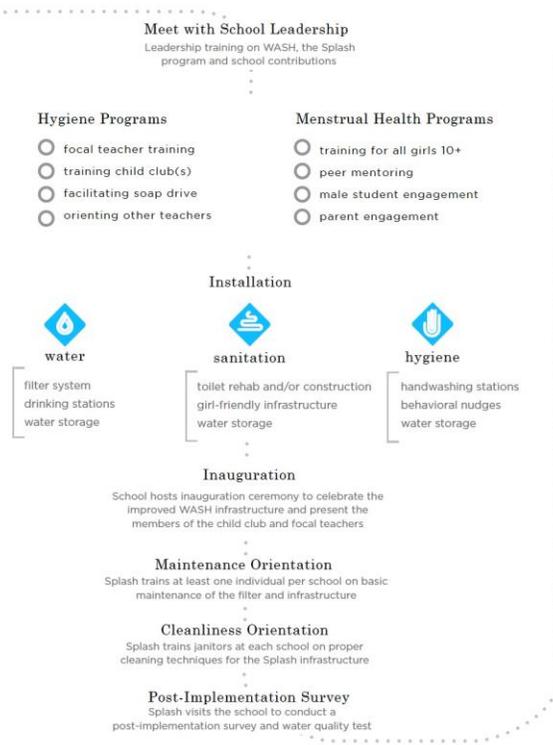
SCHOOL INTERVENTION PHASES



INITIATION

- ⋮
- Planning**
Splash collaborates with local government to determine the target school sites for the upcoming time period
- ⋮
- Site Engagement**
Splash hosts group-based meetings with school leadership and government representatives to discuss the Splash program and partnership process
- ⋮
- Partnership Agreement**
Schools must agree to partner with Splash. They sign statements of partnership, articulating the multi-year commitments of both parties
- ⋮
- Pre-Implementation Survey**
Splash visits the school site to conduct a pre-implementation survey and water quality test
- ⋮
- Technical Walk Through and Infrastructure Planning**
Splash visits each school to create a consulted and customized infrastructure plan for the school depending upon current conditions and space constraints

DEPLOYMENT AND MEASUREMENT



TRANSITION AND VALIDATION

- ⋮
- Site Sustainability Support**
Splash visits the school at regular intervals to identify challenges and provide support for three years after signing the partnership agreement
- ⋮
- Infrastructure Maintenance**
Annual replacement of consumable parts and repairing broken components for three years after signing the partnership agreement
- ⋮
- Ongoing Behavior Change Support**
Reach students and the school community through tailored and continuous behavior change messages. Support yearly formation of child clubs and soap drives
In addition, implement specific activities:
 - **Celebration Event**
Event to celebrate the schools, teachers, and students who have excelled
 - **Global Event Days**
Mass education sessions aligned with globally celebrated WASH events
 - **Refresher Training**
Targeted curriculum for focal teachers based on routine monitoring results
- ⋮
- Graduation**
Schools graduate from Splash support three years after the partnership agreement is signed
- ⋮
- Routine Monitoring**
Splash visits the site once per school year for five years to collect data on the condition of WASH infrastructure and programming